

Message Text

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PAGE 01 STATE 118340
ORIGIN EA-12

INFO OCT-01 ISO-00 EB-08 COME-00 XMB-02 OMB-01 TRSE-00
H-01 SS-15 CIAE-00 INR-10 NSAE-00 DODE-00 NSCE-00
SSO-00 INRE-00 /050 R

DRAFTED BY EA/TIMBS:EJCHESKY:LGR
APPROVED BY EA/TIMBS: ROBERT E. FRITTS
EB/TCP/AVP - JROBERTS (SUBST)
COMMERCE - MR. HARDISTY (INFO)
EXIM - MR. WICKETT (INFO)
-----055242 100026Z /21
O 092327Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY JAKARTA IMMEDIATE

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E.O. 11652: NA

TAGS: EAIR, BEXP, ID

SUBJECT: POTENTIAL SALE OF LOCKHEED L-100'S

REF: STATE 113189.

1. DEPT INFORMED BY LOCAL SALES REP THAT LOCKHEED TENTATIVELY INTENDS SEND CORPORATE OFFICER TO JAKARTA ABOUT MAY 22. COMPANY APPARENTLY VIEWS MATTER WITH EQUANIMITY AND IS NOT CURRENTLY CONVINCED OF URGENCY. THEY ALSO HOPE DISCUSSIONS MAY HAVE BEEN HELD ON MATTER DURING VICE PRESIDENT'S VISIT.

2. ACTION: DEPT IS UNINFORMED AS TO WHETHER THIS SUBJECT WAS RAISED. WOULD THUS APPRECIATE ANY INFO AVAILABLE TO EMBASSY.

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3. WE ALSO SUGGEST THAT A MESSAGE FROM THE EMBASSY DIRECTLY TO LOCKHEED'S VICE PRESIDENT FOR MARKETING CROCKETT (PARA 3, REFTTEL) RECOMMENDING AN EARLY AND HIGH-LEVEL LOCKHEED MISSION TO JAKARTA MIGHT BE HELPFUL.

4. WE ARE BEMUSED OVER APPARENT LACK OF INTEREST BY

THIS COMPANY IN PURSUING AGGRESSIVELY A POSSIBLE MAJOR
SALE. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SALES, NEGOTIATIONS, TRANSPORT AIRCRAFT
Control Number: n/a
Copy: SINGLE
Draft Date: 09 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE118340
Document Source: CORE
Document Unique ID: 00
Drafter: EJCHESKY:LGR
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780197-0162
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780577/aaaacnmz.tel
Line Count: 64
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a501b1a1-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 78 STATE 113189
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 30 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2743889
Secure: OPEN
Status: NATIVE
Subject: POTENTIAL SALE OF LOCKHEED L-100VS
TAGS: EAIR, BEXP, ID
To: JAKARTA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a501b1a1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014